

**CECA (North West)  
Supply Chain Conference  
21 June 2017**

**Local Highway Authorities  
What are they looking for from their  
contractors?**

**ADEPT**

The Association of Directors of Environment, Economy, Planning & Transport

# Local Highway Authorities

## What are they looking for from their contractors?

- What is ADEPT?
- Local Highways Authorities
- The Challenge facing the Highways Industry
- Procurement
- Service Delivery
- A Way Forward

# What is ADEPT?

- The Association of Directors of Environment, Economy, Planning and Transport (ADEPT)
- Represents Place Directors from county, unitary and metropolitan authorities, along with Local Enterprise Partnerships.
- Membership based, voluntary organisation with approximately 70 authority, 15 LEP and 10 corporate partner members across England
- Proactively engage and influence central Government on emerging policy and issues relating to:
  - Growth and devolution
  - Transport and communications
  - Planning and housing
  - Environment including waste, water management, energy

**ADEPT**

# What is ADEPT?



## BOARD STRUCTURE 2016/17

LEADERSHIP TEAM		
<b>President</b>	<b>Rupert Clubb</b>	East Sussex County Council
<b>Vice President</b>	<b>Simon Neilson</b>	Walsall Council
<b>Second Vice Presidents</b>	<b>Neil Gibson</b>	Buckinghamshire County Council
	<b>Nigel Riglar</b>	Gloucestershire County Council
<b>Immediate Past President</b>	<b>Heather Barnes</b>	Devon County Council (retired Oct '16)
<b>Chief Operating Officer</b>	<b>Hannah Bartram</b>	East Sussex County Council
<b>David Bows</b>	North Yorkshire County Council	<b>Darryl Eyles</b>
<b>Scott Allan</b>	SCOTS / Rutlandshire Council	<b>Stuart Davies</b>
<b>Phil Crossland</b>	Leicestershire County Council	<b>Peter Geraghty</b>
<b>Parvis Khansari</b>	Wiltshire Council	<b>Mike Ashworth</b>
<b>Pat Doherty</b>	Dept. for Infrastructure, Northern Ireland	<b>Stuart Jarvis</b>
<b>Paula Hewitt</b>	Somerset County Council	<b>Laura Church</b>
		<b>Steffordshire County Council</b>
		<b>CSS Wales / Swansea Council</b>
		<b>Southend Borough Council</b>
		<b>Derbyshire County Council</b>
		<b>Hampshire County Council</b>
		<b>Luton Borough Council</b>

### SUBJECT BOARDS

<p><b>ENGINEERING</b></p> <p>Chair: Parvis Khansari Wiltshire Council parvis.khansari@wiltshire.gov.uk</p> <p>Secretary: Mark Stevens Suffolk County Council markstevens@suffolk.gov.uk</p>	<p><b>ENVIRONMENT</b></p> <p>Chair: Paula Hewitt Somerset County Council PHewitt@somerset.gov.uk</p> <p>Secretary: Amilla Holland East Sussex County Council amillaholland@eastsussex.gov.uk</p>	<p><b>PLANNING, HOUSING &amp; REGENERATION</b></p> <p>Chair: Peter Geraghty Southend Borough Council petergeraghty@southend.gov.uk</p> <p>Secretary: Michelle Swanton Southend Borough Council michelleswanton@southend.gov.uk</p>	<p><b>TRANSPORT</b></p> <p>Chair: Mike Ashworth Derbyshire County Council mikeashworth@derbyshire.gov.uk</p> <p>Secretary: Jim Seymour Derbyshire County Council jim.seymour@derbyshire.gov.uk</p>
---	--	--	--

### SUB-NATIONAL BOARDS

<p><b>EAST OF ENGLAND</b></p> <p>Chair: Laura Church Luton Borough Council laura.church@luton.gov.uk</p> <p>Secretary: Mita Katechia Luton Borough Council mita.katechia@luton.gov.uk</p>	<p><b>EAST MIDLANDS</b></p> <p>Chair: Phil Crossland Leicestershire County Council phil.crossland@leics.gov.uk</p> <p>Secretary: Lucy Angrave Leicestershire County Council Lucy.angrave@leics.gov.uk</p>	<p><b>NORTH EAST</b></p> <p>Chair: To be confirmed</p> <p>Secretary: To be confirmed</p>	<p><b>NORTH WEST</b></p> <p>Chair: To be confirmed</p> <p>Secretary: To be confirmed</p>
<p><b>SOUTH EAST</b></p> <p>Chair: Stuart Jarvis Hampshire County Council Stuart.Jarvis@hants.gov.uk</p> <p>Secretary: Joanna Richardson Hampshire County Council joanna.richardson@hants.gov.uk</p>	<p><b>SOUTH WEST</b></p> <p>Chair: Nigel Riglar Gloucestershire County Council nigel.riglar@gloucestershire.gov.uk</p> <p>Secretary: Sarah Johns Gloucestershire County Council Sarah.Johns@gloucestershire.gov.uk</p>	<p><b>WEST MIDLANDS</b></p> <p>Chair: Darryl Eyles Staffordshire County Council darryl.eyles@staffordshire.gov.uk</p> <p>Secretary: Peter Davenport Staffordshire County Council Peter.davenport@staffordshire.gov.uk</p>	<p><b>YORKSHIRE &amp; HUMBER</b></p> <p>Chair: David Bows North Yorkshire County Council david.bows@northyorks.gov.uk</p> <p>Secretary: Tricia Richards North Yorkshire County Council Tricia.richards@northyorks.gov.uk</p>

# What is ADEPT?

- **Engineering Board** – technical issues associated with the highway engineering aspects of ADEPT's work
- Provides technical advice and expertise to UK Roads Liaison Group and its four boards.
  - UK Roads Board
  - UK Network Management Board
  - UK Lighting Board
  - UK Bridges Board
- Focal point for local authority expertise and best practise in highway topic areas
  - Network conditions and resilience
  - Climate change impacts (adaptation and mitigation)
  - Procurement
  - Sustainability

# Local Highway Authorities

- Highway Authority - an organisation that is responsible for the maintenance of public roads as defined in the Highways Act 1980
- Local Highway Authorities responsible for local roads
- Political organisations – stability and long term focus?
- Statutory functions and discretionary powers
- Capital 'rich' and revenue 'poor'
- Highway Maintenance Efficiency Programme

# The Challenge facing the Highway Industry

- Infrastructure key to economic growth
- Adequate maintenance funding
- Importance of asset management
- Efficiency challenge
- Public sector funding priorities
- Innovation

# Procurement

- Client perspective
  - Clear strategic and operational objectives
  - Delivery model
  - Deliver savings and efficiencies
  - Comply with procurement regulations
  - Quality / Price ratio



# Procurement

- Client perspective (continued)
  - Limited staff resources
  - Variable level of procurement expertise
  - Flexibility
  - Length of contract term
  - Value for money
  - Local economy

# Procurement

- Contractor perspective
  - Win work, do work and get paid
  - Winning work – most difficult aspect?
  - Risk and uncertainty
  - Variations between client approaches
  - Early Contractor Involvement

# Procurement

- Contractor perspective (continued)
  - Competition
  - Market place conditions
  - Quality submissions
  - Long term certainty
  - Post-tender feedback

# Service Delivery

- Client perspective
  - Deliver the strategic and operational objectives
  - Statutory duties
  - Performance measures
  - Capturing efficiency improvements
  - Public satisfaction

# Service Delivery

- Contractor perspective
  - Deliver the service
  - Commercially successful
  - Health and Safety
  - Performance rewards
  - Win more work

# A Way Forward

- Industry Challenge – we all must own it
- Client and Contractor aims – are they so very different?
- Collaboration is key
- Appreciate each other
- Common goal – UK economy wins!

**Local Highway Authorities**  
**What are they looking for from**  
**their contractors?**

**Any questions?**

**CECA (North West)  
Supply Chain Conference  
21 June 2017**

**Local Highway Authorities  
What are they looking for from their  
contractors?**

**ADEPT**

The Association of Directors of Environment, Economy, Planning & Transport